

# How MUCH does it cost?

Many service companies that work on computers or software charge as much as \$125.00 per hour. That is a lot of money after someone has just dropped several hundred or thousand dollars into a system and at Simple COncEpts we understand this.

Simple COncEpts charges \$50.00 per hour to come to your location and fix your computer problems, train your staff, or install the program you wish to have installed.

**\$50.00/hr ?! Is that ALL?!**

**YES!!**

We only charge \$50.00/hr regardless of whether you wish us to install a program and then turn around and train your employees on it or if you wish us to fix that "bug" and then you decide you want our technician to configure your old software to work with your new printer.

**What does it cost to get a Technician to our door?**

Travel Time, unlike most companies, is not based upon a flat rate. You won't find *US* charging *YOU* \$50.00 to \$60.00 dollars to get to your location when you are just 10 minutes down the road!

Simple COncEpts has adopted a policy that travel time should be based upon how it long it takes to really get to your door. So we charge travel time *from* the time we head to your door *to* the time we arrive *times 2* at the rate of \$50.00/hr up to \$40.00 maximum.

**HUH?!?!!**

If we are going to your office, and it takes us 15 minutes to get there, we charge you only  $15 \times 2 = 30$  min. at \$50.00/hr which means you only pay \$25.00 to get our trained technician to your door.